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Blue Chip Energy Services

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DaYLeit™ Lamps & Luminaries



Blue Chip Energy Services SmartLease is a Self Funding Energy Solution

Our SmartLease program will allow your company to take advantage of the power of LED lighting. The tremendous energy savings actually pay for themselves. Simply put, the cost of *wattage saved is greater than the lease payment, creating a positive cash flow from day one*. All that is needed is the first and last months payment, after the lease you own the lights for a one dollar buy out.

BCES's SmartLease is the only self-funding energy reduction solution on the market today. The results of the strategy is a decrease in energy cost by <50% while creating a POSITIVE contribution to the EBITDA. Add in the fact that the technology qualifies for Federal, State and Utility incentives makes this a very Smart Leasing option.

**Blue Chip Energy Services SmartLease will cut energy costs with
NO Large Capital Expenditure**

SmartLease Advantage

Equipment Pays for Itself

When leasing, the equipment pays for itself as it generates revenue.

NO Down Payments

If a company wants to borrow money from a bank, a down payment is required and can range from 10 to 20%. with an equipment lease, there is no down payment.

Lower Monthly Payments

Equipment leasing, in most instances, provides lower payments than with a bank loan. Blue Chip Energy Services tailors your payments to your leasing and financing needs and can be adjusted by lengthening or shortening the term of the lease.

Up-Front Costs

When acquiring equipment other incidental costs such as sales tax and installation charges can be put into the lease financing. If the equipment is purchased with cash these costs need to be paid up front and can be significant.

Improved Cash Forecasting with Level Payments

The term and payment of the equipment lease are fixed once the lease is done. You know exactly what your payment will be every month and can better forecast your cash flow.

Deductibility of Lease Payments

In most cases, the full amount of each lease payment is deductible for tax purposes. (Consult your tax advisor to make sure the type of equipment lease you are entering into allows for a tax benefit) In some cases, this deduction from an



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